### **Partner with The Talent Store**



Take your business to the next level with services customized to you. Get a sense of pricing for the services you need below!

# **Key Position Placement**

Fill positions critical to your mission with a partner advocating for your organization.

### **RETAINED SEARCH AGREEMENT**

Start-to-finish management and implementation of world class recruiting strategy. Retained searches have a lower service fee with retainer costs.

### **CONTINGENT SEARCH AGREEMENT**

Double your efforts with extra recruiting hands that help you cover more ground. Contingent searches have a higher service fee without retainer costs.

### **RETAINED PRICING**

Flat fee: 15-18% of salary budget for the

first year

Retainer: \$2,000 at service initiation to be credited toward the full placement fee

#### **CONTINGENT PRICING**

Placement Fee: 20% of first year total compensation offered

### **EXAMPLE PRICING**

Position: Engineer Budget: \$100,000

Final Offer: \$115,000

### **RETAINED SEARCH**

Flat Fee: \$15,000 Retainer: \$2,000

Due after Hire: \$13,000

### **CONTINGENT SEARCH**

Flat Fee: \$0 Retainer: \$0

Due after Hire: \$23,000

### **Recruitment Process Outsourcing**

Increase recruiting capabilities with a high-volume or consistent staff-level hiring pipeline. Pricing includes project management and one-time placement fees, and can be customized based on volume, position, or pay level. Projects typically span 30-90 days and can be recurring as needed.

### 2 - 5 HIRES

Management Fee: \$5,000 Fee Per Hire: \$1,000 - \$4,000

#### 11 - 15 HIRES

Management Fee: \$10,000 Fee Per Hire: \$750 - \$3,000

### 6 - 10 HIRES

Management Fee: \$7,500 Fee Per Hire: \$1,000 - \$4,000

#### **ONGOING CANDIDATE PIPELINE**

Management Fee: \$3,000/Month Fee Per Hire: \$500 - \$2,000

# **Talent Strategy Advising**

Attract and retain top talent with a holistic approach to recruitment, vetting, and onboarding. Our customizable modules vary in price based on the type of engagement needed for your business.

GENERAL ADVISING & SUPPORT

\$1,600 / Month

PROGRAM/PROCESS DEVELOPMENT

\$3,000 / Month

PROGRAM/PROCESS DEVELOPMENT & IMPLEMENTATION

\$5,500 / Month

### **Talent Store NOW**

Solidify your edge to set your brand apart. Gain access to expert talent solutions and resources, custom services, and top talent—first. All subscriptions include access to the **Talent First Network**, **talent templates and resources**, and **employer peer introductions** on top of their tier-based benefits. *These annual subscriptions can be paid in full at a discount or billed monthly*.

BASICS - \$400 / Month

Billed yearly at \$4,800 or \$450 / Billed Monthly

- Great for small teams & startups
- 10% Discount on Key Position Placement

**PRO** - \$750 / Month

Billed yearly at \$9,000 or \$800 / Billed Monthly

- Great for medium-sized businesses
- 15% Discount on Key Position Placement
- Quarterly brand review & updates
- 25 advising hours
- RPO service discounts
- Discounted Trailing Partner Program pricing

ENTERPRISE - \$1,000 / Month

Billed yearly at \$12,000 or \$1,200 / Billed Monthly

- Great for large or enterprise businesses
- 15% Discount on Key Position Placement
- Quarterly brand review & updates
- 25 advising hours
- · RPO service discounts
- Waived Trailing Partner Program service fees

# **Trailing Partner Program**

Secure your investment. Ensure your employee's success when you help soften their partner's professional landing. Pricing is per trailing partner with discounts for Talent Store NOW members.

**NON-MEMBERS** 

**TS NOW PRO MEMBERS** 

**TS NOW ENTERPRISE MEMBERS** 

\$800 / Trailing Partner

\$500 / Trailing Partner

All program fees waived.